



## PHOENIX AUDIO TECHNOLOGIES CONDOR BEAMFORMING MICROPHONE ARRAY INITIAL SEEDING AND BETA DEPLOYMENT COMPLETE, SHIPPING WORLDWIDE

IRVINE, Calif., April 13, 2016--([BUSINESS WIRE](#)) -- [Phoenix Audio Technologies](#) announced today that the [Condor Beamforming Microphone Array \(MT600\)](#) is now shipping worldwide. Many are already using the Condor and find that it overcomes a number of challenges. The Condor provides a solution for conference rooms that suffer from a lack of desktop space or those with the desire for a clutter-free aesthetic, all while achieving high performance at pickup ranges of up to thirty feet.

“We’re excited to see the Condor reaching new heights and markets every day. We have already deployed Condors for projects in the government, education, and corporate verticals, just to name a few,” says Jonathan Boaz, Phoenix Audio VP of Sales and Marketing. “What’s great to see about these deployments so far is that a variety of videoconferencing platforms, such as [Cisco](#), [Zoom](#), [Skype for Business](#), and [Vidyo](#), are being utilized.”

Here is what some early adopters are saying about the Condor:

“I tested the Condors here in the shop and they were perfect. Installed at our client’s office, the units worked out great in all three rooms.” – Darin Meadows, Designer II at [CompView](#), U.S.

“We placed [the Condor] into a very large room with a lot of background noise. The reseller has never been able to find any good mics to demo in this room; until now! It worked flawlessly and I am happy to announce that I believe this will be our best-selling product.” – Anders Solvang, Channel Manager at [Avikom Distribution](#), Norway

“I switched [from the Condor] to the webcam’s built-in microphone, which was sitting on top of the monitor at the same distance from the table as the Condor. The difference was nothing short of astonishing.” – Derek Powell, [AV Asia Pacific Magazine](#), Australia

“There is nothing left to improve with the Condor in the room - no cables around, fast setup, pick up from anywhere in a room, and Phoenix’s proven quality. During video conferences, I even start to regret that remote parties don’t have Condors on their end.” – Dmitry Odintsov, Chief Business Development Officer at [TrueConf](#), Russia

“We have a mix of video conferencing customers. All are looking for a solution that leaves their customers’ boardroom tables uncluttered whilst providing excellent quality audio from all meeting

attendees, wherever they are in the room; [the] Condor provides the solution.” – Peter Nice, Head of New Business at [Imago ScanSource](#), UK

“The Condor lit up the entire room at a 75% cost savings and only used 48” of real estate. Doesn’t get better than that!” – Jay Seaman, Video SME at [Connectview](#), U.S.

To find a local dealer, contact us via email at [condor@phnxaudio.com](mailto:condor@phnxaudio.com) or via phone at 818.937.4774.

### **More on the Condor**

The Condor is a 48-inch wide multi-microphone array with a pickup range of up to thirty feet. It also features a built-in SIP phone, which can be controlled using a dedicated application that runs on your smart device. Created with the goal of decluttering conference rooms, the Condor sits above or below your monitor, eliminating cumbersome devices and wires from the conference table. It can easily connect to any video conferencing system, and use any type of loudspeakers, including external sound bars or your monitor’s internal speakers. The Condor will completely change the look and dynamics of conference rooms. Watch [this video](#) for a brief explanation of Condor setup, and experience an audio demonstration.

### **About Phoenix Audio Technologies**

Based in Southern California, Phoenix Audio Technologies is a leading innovator of audio communication solutions, striving to provide audio and video conferencing with simple-to-install, easy-to-use, high quality audio. The company designs and manufactures products that address the fast pace changes in communication trends, conferencing environments, and connectivity technologies. Phoenix Audio’s proprietary audio algorithms aim to improve the communication experience and enable people to speak freely and naturally with as little compromise in quality as possible. For more information, visit [www.phnxaudio.com](http://www.phnxaudio.com).

### **Contact**

Phoenix Audio Technologies

Laura Miller (818) 937.4774

[LauraM@PhnxAudio.com](mailto:LauraM@PhnxAudio.com)